

THIS
IS **ATHENS**
AGORA

**THE
SIGNATURE
DESTINATION
EVENT**

7 - 8 April 2025

**SPONSORSHIP
PACKAGE**



A project of **Develop Athens S.A.**

7 - 8 April 2025

Be Part of Athens' Next Chapter

WHO WE ARE

This is Athens – Agora is a flagship event of **This is Athens**, the city's official international brand dedicated to promoting Athens as a premier global destination. The brand is managed by **Develop Athens SA**, the city's growth and development agency, which focuses on sustainable destination strategies.

The event is designed and managed by **This is Athens – Convention & Visitors Bureau (CVB)**, which promotes Athens as a top choice for business events, leisure travel, and city breaks. Additional initiatives, such as the **This is Athens-City Festival** and **This is Athens-Film Office**, further showcase the city's vibrant cultural and creative identity to global audiences.


Building on the success of nine editions of **Travel Trade Athens**, **This is Athens – Agora** is its natural evolution—a dynamic, annual event that expands its scope and impact. While **Travel Trade Athens** successfully connected Greek tourism businesses with global markets for nearly a decade, **This is Athens – Agora** takes this legacy further, transforming into a comprehensive marketplace for tourism, business, culture, and innovation, with a strong commitment to sustainability.

The event brings together international buyers, local businesses, and industry leaders in an environmentally conscious setting, fostering meaningful connections and long-term growth opportunities.

KEY METRICS & IMPACT

Celebrating its 10th edition, **This is Athens – Agora** continues to strengthen Athens' position as a leading global tourism destination.

Launched in 2013 during a challenging period for Athens and Greece, the initiative has played a vital role in the city's transformation to a premier global destination. **Key accomplishments include:**

-  **700+ tourism professionals** hosted from Europe and North America
-  **20,000+ B2B meetings** to drive business opportunities
-  **200+ Greek tourism companies** supported in global collaborations

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WHAT TO EXPECT IN 2025

This is Athens – Agora is evolving into an annual event showcasing Athens as an attractive destination for tourism, business events, culture, and investment.

This year's event will host:

- **90+ international buyers** from Europe, the USA, Canada, the Middle East, India, and China, participating in a Fully Hosted Program*.
- A select number of **international media representatives** to amplify the event's reach.
- **120+ Greek companies**** from various sectors within tourism, creating a dynamic environment for B2B networking and strategic partnerships.
- **20% participation** from tourism companies **outside Athens**, showcasing the broader Greek tourism ecosystem.

**Buyers and media representatives are fully hosted by the organization.*

***Registration fees for Greek suppliers are kept minimal to support the Greek tourism industry.*

Program Highlights

- **B2B Meetings:** Connecting Greek tourism businesses with international buyers through a sophisticated matching system.
- **Talks & Panel Discussions:** Industry experts sharing insights on key topics with an emphasis on sustainability, culture, and innovation.
- **Social & Networking Events:** Showcasing modern Athens through curated experiences. Networking Opportunities: Exclusive networking events fostering new business connections.

Access the preliminary program here: agora.thisisathens.org

Stay updated with confirmed speakers and additional details on our event website, which will be continuously updated in the coming weeks.

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INVEST IN THIS IS ATHENS – AGORA

By partnering with **This is Athens – Agora**, you'll be positioned at the heart of a diverse professional network and help write the next chapter in Athens' success story.

Through tailored **B2B Meetings, engaging talks, and exclusive networking opportunities**, this event serves as a strategic platform for participants to connect with key stakeholders, foster meaningful partnerships, and contribute to Athens' continued development as a sustainable global destination.

Take an active role in showcasing Athens on the global stage while supporting the Greek tourism ecosystem. Gain unparalleled visibility and connect with high-level stakeholders in a curated, high-impact setting.

Under the Auspices



HELLENIC REPUBLIC
Ministry of Tourism

Strategic Partners



Institutional Supporters



In Cooperation with

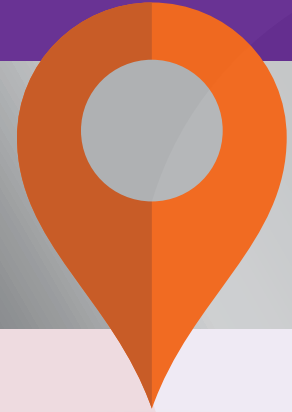


European tourism association

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DIAMOND SPONSOR

– €30K



- Company representative interview across all media channels
- Information stand at venue
- Roll-up banner in venue foyer
- Digital Banners on display screens in venue foyer
- 5 invitations to Welcome Dinner
- 5 invitations to Farewell Party
- Sponsor recognition and, where appropriate, logo placement in all electronic and print communications
- Complimentary registration for 2 company representatives, for 2 sets of pre-arranged meetings
- Full-page print advertisement in event catalog
- Full-page advertorial in event catalog
- 1-minute corporate video display in venue foyer
- Promotional materials in welcome bag
- Logo display at Athens Airport arrivals

Additional Options (Subject to Availability):

- Exclusive logo placement on event lanyard, bag, or notebook: + €1,000
- Exclusive branding of mobile charging station: + €1,000
- Exclusive host sponsorship of Day 1 lunch (buyers and suppliers): + €5,000

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GOLD SPONSOR

– €20K



- Information stand at venue
- Digital Banner on display screens in venue foyer
- 3 invitations to Welcome Dinner
- 3 invitations to Farewell Party
- Sponsor recognition and, where appropriate, logo placement in all electronic and print communications
- Complimentary registration for 2 company representatives, for 2 sets of pre-arranged meetings
- Full-page print advertisement in event catalog
- 1-minute corporate video display in venue foyer
- Promotional materials in welcome bag
- Logo display at Athens Airport arrivals

Additional Options (Subject to Availability):

- Exclusive logo placement on event lanyard, bag, or notebook: + €1,500
- Exclusive branding of mobile charging station: + €1,500
- Exclusive host sponsorship of Day 1 lunch (buyers and suppliers): + €6,000

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SILVER SPONSOR

– €10K



- Digital Banner on display screens in venue foyer
- 2 invitations to Welcome Dinner
- 2 invitations to Farewell Party
- Sponsor recognition and, where appropriate, logo placement in all electronic and print communications
- Complimentary registration for 2 company representatives, for 2 sets of pre-arranged meetings
- Full-page print advertisement in event catalog
- Logo display at Athens Airport Arrivals

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SPECIAL SPONSORSHIP PACKAGES

- Farewell Party Sponsorship: €25,000 Includes: Branding, 3-minute welcome speech, gift packs, additional options by agreement (Includes Gold Sponsor benefits)
- Day 1 Exclusive Lunch Sponsor (buyers only)- 1 placement: €7,000
- Branded Mobile App: €5,000
- Digital Screen Backdrop Branding: €5,000
- Lanyard Sponsorship- 1 placement: €3,000
- Linen Bag Sponsorship- 1 placement: €3,000
- Mobile Charging Station- 1 placement Sponsorship: €3,000

All Special Sponsorship Packages Include:

- Recognition as Special Sponsor in all communications
- Digital banner display in venue foyer
- 2 invitations to Welcome Dinner
- 2 invitations to Farewell Party
- Complimentary registration for 1 representative for 1 pre-arranged meeting
- Logo placement on official website

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MEDIA PARTNERS

- logo placement in all communications as Media Partner
- Logo display in venue (digital display)
- 2 invitations to Farewell Party


Media Partner Requirements:

- Distribution of event invitations and newsletters to mailing lists
- Website banner placement linking to event
- Social media event promotion
- Special feature story or interview prior to event

For more information:

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